11-14-1991

University Faculty Assembly Meeting 11-14-91

Shawnee State University
UNIVERSITY FACULTY ASSEMBLY

MEETING
Thursday, November 14, 1991
4:00 p.m.
Massie Hall #205

AGENDA

1. CALL TO ORDER
2. AGENDA APPROVAL
3. APPROVAL OF SEPT. 19 AND OCT. 31, 1991 MINUTES
4. UNFINISHED BUSINESS: None

5. NEW BUSINESS: New Courses
   A. College of Business
      1. FINA 301  3. MRKT 325  5. MGNT 312  7. MGNT 410
      2. FINA 240  4. REST 101  6. MGNT 340
   B. College of Health Sciences
      1. OTAT 299  3. AHNR 285
      2. AHNR 299  4. AHNR 286
   C. Division of Arts/Humanities
      1. PHIL 345  3. PHIL 470  5. PHIL 281
      2. PHIL 282  4. PHIL 283  6. PHIL 475
   D. College of Engineering Technologies
      1. ETEG 299  3. ETIN 299
      2. ETCA 299

6. ON-GOING BUSINESS
   A. Committee Reports
      1. Committee on Committees
      2. Educational Policy and Curriculum
      3. Faculty Affairs
      4. Fiscal Affairs
      5. Student Affairs
      6. Faculty Development/Research and Creative Activities
      7. Facilities Planning
      8. Quarter vs. Semester
      9. University Governance
   B. Communications/Correspondence
   C. Executive Board Reports

7. ADJOURNMENT
CALL TO ORDER
Hagop Pambookian called the meeting to order at 4:15 p.m.

Agenda Approval
Dr. Pambookian asked for approval to re-order the agenda to move item 6B, Communications/Correspondence and item 6C, Executive Board Reports to a position before item 4, Unfinished Business. Ray Irwin moved and Mel Goetting seconded a motion to approve the amended agenda. The motion carried.

Approval of Minutes
Jim Flavin moved and Mousa Marouf seconded a motion to approve the minutes of June 6, 1991 as distributed. The motion passed.

Communications/Correspondence
1. Dr. Pambookian welcomed all faculty, returning and new, to the new schoolyear.
2. Dr. Addington introduced Dennis Travis as the new Dean of the School of Arts and Sciences.
3. The Deans of the four colleges each introduced the new faculty in their respective colleges.
4. Condolences were expressed to Dan Moore on the death of his wife.
5. Dr. Pambookian has a new gavel which he is donating to UFA. He picked it up in San Jose, Costa Rica.
6. Dr. Pambookian reported that he attended the President's Council and Dean/Chair meetings in June.
7. Dr. Pambookian reported the Board of Trustees passed the UFA Constitutional amendments that were passed by UFA.
8. Dr. Pambookian reported that he has met with Kay Roberts about Assessment and Faculty Handbooks and the North Central Evaluation.
9. Susan Warsaw sent thanks to the UFA for its support of the capital fund.
10. Dr. Pambookian reported that the Perestroika project is continuing.
11. Neil Hawk addressed the UFA about the letter sent out Sept. 17 about the short pay Sept. 20. This is a result of the change to biweekly pay.
12. Copies Trends and Issues in Higher Education by Ernest Boyer were distributed to faculty. We were reminded that Ernest Boyer would be on campus October 8 and 9.
13. Dr. Pambookian reminded the UFA membership that he expects all faculty members to attend meetings and to support UFA.
14. Dr. Pambookian encouraged the standing committees to meet soon and elect a chairperson. They were asked to inform Dr. Pambookian of meeting times and the selected chairperson.

Executive Board Report
1. The Executive Board had five meetings during the Summer months.
2. It was reported that everyone had received invitations to the Fall banquet and all members were encouraged to attend. Michael Shoemaker will address the banquet group.

Unfinished Business
There was no unfinished business with which to deal.

New Business
1. Alex Alex, who is the outgoing chairperson of the EPCC, is not at the meeting, so Steve Doster, the new EPCC chair introduced a group of new courses for approval.
   Steve Doster moved and Frank Gaskell seconded a motion to accept the following new courses for inclusion in the course inventory:
   In discussion which followed, Larry Lonney questioned the Real Estate Math - RMMT 299. Jerry Ruby replied this is at request of market demands and entail mathematics dealing with the listing of property. K. D'Andrade questioned the placement at the 200 level and P. Kegley asked if it would contain enough material to be 4 hours.
It was then pointed out that RMMT 299 is not the real estate mathematics course but was a special topics course. The motion to accept the courses passed.

Committee Reports

COMMITTEE ON COMMITTEES - Robbie Burke reported that a list of committee members will be distributed soon. She also reported that the Athletic - Intramural committee is yet to be appointed.

EPCC - Steve Doster reported that there are some new course outlines pending.

FACULTY AFFAIRS - no report

FISCAL AFFAIRS - Ed Scott reported the committee is involved in the budget meetings. He also reported that a new position has been approved in Financial Aids office.

STUDENT AFFAIRS - Ginny Hamilton reported that the new Faculty Advising Handbook is now ready and asked for feedback and suggestions for improvement.

FACULTY DEVELOPMENT/RESEARCH AND CREATIVE ACTIVITIES - Robbie Burke and Kathleen Simon will co-chair this year. It was reported that Ernest Boyer will be on campus Oct. 8 and 9. On Wednesday, Oct. 9 at 8p.m. will be a round table discussion and faculty were invited to attend. Brainstorming sessions will be held for small groups of faculty to meet and talk about teaching. The first of these will be Oct. 11. Faculty can sign up with Kay Kress and the first theme will be Innovations In Teaching.

FACILITIES PLANNING - Jeff Bauer reported there will be a special meeting next Tues. of UFA and UAA Facilities committees.

QUARTER VS. SEMESTER - Bill Hanlon commented there has been only one short meeting of this committee. Hagop reminded the group a report from this committee is due in December.
UNIVERSITY GOVERNANCE - John Lorentz reported open hearings will be held in the fall. More information is to come about time tables for hearing and the report to the UFA.

Dr. Veri welcomed all of us back for another school year.

Data for Fall 1991 enrollment shows we could have a 7% increase in students for this fall.

Adjournment
Phyllis Kegley moved and Robbie Burke seconded a motion for adjournment. The motion passed. The meeting was adjourned at 5:10 p.m.
CALL TO ORDER
The meeting was called to order by Robbie Burke at 4:04 p.m.

ANNOUNCEMENTS
1. Phyllis Kegley thanked the group for donating money for passing the amendment to close Second Street. She requested help in making telephone calls to encourage voters to vote in favor of the closing.

2. Anita Gilmer, in Dr. Pambookian's absence, reminded us the United Way campaign is in force and asked for our support.

NEW BUSINESS
1. Carl Hilgarth moved and Phyllis Kegley seconded a motion to approve the Admission to Teacher Education policy. Jim Flavin asked for clarification of the changes which were made. Jessica Jahnke responded that the GPA has been changed in items 4 and 5 to a B average. She also noted that item 8 is required by the State Department. Students must sign off on this item when admitted to the program. Gary Gemmer asked if it would be better to give 3.0 rather than B average. Steve Midkiff responded they were the same. It was decided to change it to read 3.0.
   The vote was 49 in favor, 0 opposed. The motion carried.

2. Dan Moore moved and Betty Waller seconded a motion to approve the Admission to Student Teaching policy. Jim Flavin asked for an explanation of the changes. Again the change was to a B average in items 2 and 3. In discussion, it was questioned what impact this might have on our students and has a study of this impact been conducted? The response was no. Scott Oliver commended the Education Department for keeping the standards high.
   The vote was 44 in favor, 4 opposed. The motion passed.
3. There will be a Lab Fee hearing immediately following this meeting.

ADJOURNMENT

Larry Estepp moved and Carl Priode seconded a motion for adjournment. The motion passed. The meeting was adjourned at 4:25 p.m.
OTAT 299

Title: Special Topics in OT

Hrs. Lec./Week 1

Hrs. Lab or Studio/Week 3-6

Credit Hours 1-3

Lab Fee 0

Instructor(s) C. Perry

Prerequisite(s) Admission to OTA Program and permission of instructor

HEGIS Code

Program Code

Subsidy Level Code

Projected Enrollment 10 per quarter

Effective Date Winter Quarter 1992

(Quarters to be taught for experimental course)

Proposed Text(s) None

Course Description (copy for course listing)

Provides students an opportunity to gain additional knowledge or experience in a specific area of occupational therapy.

Rationale for the Course

Students frequently have met most of their non-OTA requirements prior to starting the program. This course allows for elective study in an area which is of particular interest for the student.
Impact Analysis: Address the following:

1. impact on other departments - None anticipated.

2. effect on teaching loads and staffing - Will increase number of hours for part-time faculty but will not create overload.

3. need for additional resources and facilities - Students will be expected to purchase their own supplies when necessary.

4. Library holdings: ____ Strong  _____ Adequate  ____ Weak  ____ Nonexistent

Recommendations to the library staff:

Prepared by:

Approved by Division/Department

Approved by Educational Policy Curriculum Committee

EPCC-NC-9/87
**Appendix E**

**NEW COURSE APPROVAL FORM**

<table>
<thead>
<tr>
<th>Department</th>
<th>College of Health Sciences</th>
</tr>
</thead>
<tbody>
<tr>
<td>Abbreviation</td>
<td>AHNR</td>
</tr>
<tr>
<td>Catalog Number</td>
<td>AHNR 299</td>
</tr>
<tr>
<td>Title</td>
<td>Topics in Health Sciences</td>
</tr>
<tr>
<td>Hrs. Lec./Week</td>
<td></td>
</tr>
<tr>
<td>Hrs. Lab or Studio/Week</td>
<td></td>
</tr>
<tr>
<td>Credit Hours</td>
<td>1-14</td>
</tr>
<tr>
<td>Lab Fee</td>
<td></td>
</tr>
<tr>
<td>Instructor(s)</td>
<td>As assigned by the individual C.H.S. program directors</td>
</tr>
<tr>
<td>Prerequisite(s)</td>
<td></td>
</tr>
<tr>
<td>HEGIS Code</td>
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<tr>
<td>Program Code</td>
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</tr>
<tr>
<td>Subsidy Level Code</td>
<td></td>
</tr>
<tr>
<td>Projected Enrollment</td>
<td></td>
</tr>
<tr>
<td>Effective Date</td>
<td>Autumn Quarter 1991 (Quarters to be taught for experimental course)</td>
</tr>
<tr>
<td>Proposed Text(s)</td>
<td>Text and materials selected by the continuing education/ seminar presenters</td>
</tr>
<tr>
<td>Course Description</td>
<td>Individual or small group study, under the supervision of an instructor, of topics not otherwise available to students.</td>
</tr>
</tbody>
</table>

**Rationale for the Course**

This course will provide participants in health sciences continuing education courses an opportunity to receive college credit. A ratio of 10 hours class participation to one credit hour will be maintained. With a limit of 14 credit hours, this course will serve the same student with an opportunity for college credit for many years of participation in C/E courses.
Impact Analysis: Address the following:

1. Impact on other departments - None.

2. Effect on teaching loads and staffing -

   This course would not be required in a teaching assignment of any full-service faculty member. This course will not be offered on a regular basis. This course will cover those C/E programs currently offered or planned by the College of Health Sciences.

3. Need for additional resources and facilities - None.

4. Library holdings: ___Strong  X Adequate  ___Weak  ___Nonexistent

Recommendations to the library staff:

Prepared by:  
(Signature)  
(Date)

Approved by Division/Department  
(Chairperson's Signature)  
(Date)

Approved by Educational Policy Curriculum Committee  
(Chairperson's Signature)  
(Date)

EPCC-NC-9/87
Appendix E

NEW COURSE APPROVAL FORM

Department College of Health Sciences Abbreviation AHNR

Catalog Number AHNR 285 Title Topics in Health Physics

Hrs. Lec./Week 28 Hrs. Lab or Studio/Week 0

Credit Hours 14 Lab Fee Instructor(s) *See paragraph below

Prerequisite(s) Approved employees by Martin Marietta

HEGIS Code Program Code

Subsidy Level Code Projected Enrollment 20

Effective Date Winter Quarter 1992 (Quarters to be taught for experimental course)

Proposed Text(s) Instructional materials supplied by Martin Marietta and
the U.S. Department of Energy

Course Description (copy for course listing)


Rationale for the Course

Required by U.S. Department of Energy, order #5480.11 for training radiation workers, health physics technicians and physicists.

Instructor(s):

Health physicists training specialist with certification in health physics by U.S. Department of Energy. Instructors must be approved by Shawnee State University, Martin Marietta Corporation, and the U.S. Department of Energy.
Impact Analysis: Address the following:

1. Impact on other departments -
   None.

2. Effect on teaching loads and staffing -
   None for full time faculty - instructors to be named by College of Health Sciences and Martin Marietta.

3. Need for additional resources and facilities -
   None - Lab classrooms are located on Martin Marietta plant site.

4. Library holdings: ___Strong  X Adequate  ___Weak  ___Nonexistent
   Recommendations to the library staff:

Prepared by:  
(Signature)

Approved by Division/Department  
(Chairperson’s Signature)

Approved by Educational Policy Curriculum Committee  
(Chairperson’s Signature)  
(Date)

EPCC-NC-9/87
Appendix E

NEW COURSE APPROVAL FORM

Department College of Health Sciences Abbreviation AHNRE
Catalog Number AHNRE 286 Title Topics in Health Physics
Hrs. Lec./Week 28 Hrs. Lab or Studio/Week 0
Credit Hours 14 Lab Fee Instructor(s) *See paragraph below
Prerequisite(s) Approved employees by Martin Marietta
HEGIS Code Program Code
Subsidy Level Code Projected Enrollment 20
Effective Date Winter Quarter 1992
(Quarters to be taught for experimental course)
Proposed Text(s) Instructional materials supplied by Martin Marietta and
the U.S. Department of Energy.

Course Description (copy for course listing)

A continuation of AHNRE 285.


Rationale for the Course

Required by U.S. Department of Energy, order #5480.11 for training radiation workers, health physics technicians and physicists.

Instructor(s):

Health physicists training specialist with certification in health physics by U.S. Department of Energy. Instructors must be approved by Shawnee State University, Martin Marietta Corporation, and the U.S. Department of Energy.
Impact Analysis: Address the following:

1. Impact on other departments -
   None.

2. Effect on teaching loads and staffing -
   None for full time faculty - instructors to be named by College of Health Sciences and Martin Marietta.

3. Need for additional resources and facilities -
   None - Lab classrooms are located on Martin Marietta plant site.

4. Library holdings: ___Strong  X Adequate  ___Weak  ___Nonexistent

   Recommendations to the library staff:

Prepared by:  
(Signature)

Approved by Division/Department  
(Chairperson’s Signature)

Approved by Educational Policy Curriculum Committee  
(Chairperson’s Signature)  
(Date)

EPCC-NC-9/87
NEW COURSE APPROVAL FORM

Department ___________________________ Abbreviation __ FINA ____________

Catalog Number ___________ Title _________________________

Hrs. Lec/Week ___________ Hrs. Lab or Studio/Week __________

Credit Hours __________ Lab Fee __________ Instructor(s) __________

Prerequisite(s) __________

HEGIS Code __________ Program Code __________

Subsidy Level Code __________ Projected Enrollment __________

Effective Date __________

(Quarters to be taught for experimental course)

Proposed Text(s) __________

Course Description (copy for course listing)

THE BASIC INSURANCE COURSE. IT INCLUDES THE NATURE OF RISK, THE LEGAL ENVIRONMENT, LIFE, HEALTH, INCOME, PROPERTY LIABILITY, BUSINESS RISK, GOVERNMENT AND INTERNATIONAL INSURANCE. INSURANCE REGULATIONS, HOW TO BUY INSURANCE, AND EMPLOYMENT OPPORTUNITIES IN THE INSURANCE INDUSTRY ARE ALSO COVERED.

Rationale for the Course

AN IMPORTANT ADDITION TO THE BUSINESS OFFERING. NOTHING CURRENTLY OFFERED IN THIS AREA.

* MINIMUM ADJUNCT QUALIFICATIONS: PHD or MBA w/ RELEVANT EXPERIENCE.
Impact Analysis: Address the following:

1. Impact on other departments -
   NONE

2. Effect on teaching loads and staffing -
   NONE

3. Need for additional resources and facilities -
   NONE

4. Library holdings: ___ Strong    X    Adequate    ___ Weak    ___ Nonexistent
   Recommendations to the library staff:

Prepared by:

Approved by Division/Department

Approved by Educational Policy Curriculum Committee

EPCC-NC-9/87
## NEW COURSE APPROVAL FORM

<table>
<thead>
<tr>
<th>Department</th>
<th>MANAGEMENT</th>
<th>Abbreviation</th>
<th>FINA</th>
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<tbody>
<tr>
<td>Catalog Number</td>
<td>240</td>
<td>Title</td>
<td>PERSONAL FINANCE</td>
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<tr>
<td>Hrs. Lec/Week</td>
<td>4</td>
<td>Hrs. Lab or Studio/Week</td>
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<tr>
<td>Credit Hours</td>
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<td>Lab Fee</td>
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<tr>
<td>Prerequisite(s)</td>
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<td>Instructor(s)</td>
<td>JERRY RUBY</td>
</tr>
<tr>
<td>HEGIS Code</td>
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<td>Subsidy Level Code</td>
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<td>Projected Enrollment</td>
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<td>Effective Date</td>
<td>FALL 1992</td>
<td></td>
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<tr>
<td>Rationale for the Course</td>
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</tbody>
</table>

**Course Description (copy for course listing)**

TAKES THE STUDENT THROUGH THE TOPICS OF FINANCIAL PLANNING, BUDGETING, HOUSING, TRANSPORTATION, INSURANCE, INVESTMENTS, RETIREMENT AND ESTATE PLANNING. SPECIAL ATTENTION IS GIVEN TO CURRENT TAX LAW.

**Rationale for the Course**

BASIC ELECTIVE FOR TRADITIONAL AND NON-TRADITIONAL BUSINESS STUDENT.

* MINIMUM ADJUNCT QUALIFICATIONS: PHD or MBA w/ RELEVANT EXPERIENCE.
Impact Analysis: Address the following:

1. impact on other departments -
   NONE

2. effect on teaching loads and staffing -
   NONE

3. need for additional resources and facilities -
   NONE

4. Library holdings: ___ Strong ___ Adequate ___ Weak ___ Nonexistent

Recommendations to the library staff:

Prepared by:

Approved by Division/Department

Approved by Educational Policy Curriculum Committee

EPCC-NC-9/87
NEW COURSE APPROVAL FORM

Department MANAGEMENT
Abbreviation MGMT

Catalog Number 312
Title PURCHASING & MATERIALS MANAGEMENT

Hrs. Lec/Week 4
Hrs. Lab or Studio/Week 0

Credit Hours 4
Lab Fee 0
Instructor(s) FRANK GASKILL *

Prerequisite(s) MGMT 310

HEGIS Code __________ Program Code __________

Subsidy Level Code __________ Projected Enrollment 30

Effective Date WINTER QUARTER, 1992
(Quarters to be taught for experimental course)

Proposed Text(s) THOMAS S. ROBERTSON, PURCHASING, PRENTICE HALL 1990

Course Description (copy for course listing)

A COMPLETE EXPOSITION OF THE PURCHASING/MATERIALS MANAGEMENT FUNCTION IN ALL TYPES OF PROFIT AND NOT-FOR-PROFIT ORGANIZATIONS. EMPHASIZES THE PURCHASING DECISION PROCESS AND THE MANAGEMENT OF THAT ACTIVITY.
PREQ. MGMT 310.

Rationale for the Course

AN IMPORTANT ADDITION TO THE BUSINESS OFFERING. NOTHING CURRENTLY OFFERED IN THIS AREA.

* MINIMUM ADJUNCT QUALIFICATIONS: PHD or MBA w/ RELEVANT EXPERIENCE.

EPCC-NC-9/87
Impact Analysis: Address the following:

1. impact on other departments -
   
   NONE

2. effect on teaching loads and staffing -
   
   NONE

3. need for additional resources and facilities -
   
   NONE

4. Library holdings: ___ Strong ___ Adequate ___ Weak ___ Nonexistent

Recommendations to the library staff:

Prepared by:

Approved by Division/Department

Approved by Educational Policy Curriculum Committee

EPCC-NC-9/87
NEW COURSE APPROVAL FORM

Department ___________________________ Abbreviation ______ MGNT ____________

Catalog Number _________ Title __________ INTERNATIONAL BUSINESS __________

Hrs. Lec/Week _________ Hrs. Lab or Studio/Week ______

Credit Hours _________ Lab Fee ______ Instructor(s) __ FRANK GASKILL __________

Prerequisite(s) ECON 101, 102; MGNT 310; MKT 310 __________________________

HEGIS Code __________________________ Program Code __________________________

Subsidy Level Code __________________________ Projected Enrollment ______

Effective Date _________ SPRING 1992 ____________ (Quarters to be taught for experimental course)

Proposed Text(s) J.H. SHETH, GLOBAL MARKETING PERSPECTIVES, SOUTHWESTERN, 1990

Course Description (copy for course listing)
INTRODUCES STUDENTS TO INTERNATIONAL BUSINESS BY EXPLORING A BROAD SPECTRUM OF BUSINESS ACTIVITIES. COMPETITIVE STRATEGY PROVIDES THE UNIFYING THEME. PARTICULAR EMPHASIS ON COMPARATIVE ECONOMIC SYSTEMS AND THE IMPLICATIONS FOR WORLD BUSINESS.

Rationale for the Course

STEPS TOWARD THE INTERNATIONALIZATION OF THE BUSINESS CURRICULUM.

* MINIMUM ADJUNCT QUALIFICATIONS: PHD or MBA w/ RELEVANT EXPERIENCE.
Impact Analysis: Address the following:

1. impact on other departments -
   NONE

2. effect on teaching loads and staffing -
   NONE

3. need for additional resources and facilities -
   NONE

4. Library holdings: ___ Strong ___ Adequate ___ Weak ___ Nonexistent
   Recommendations to the library staff:

Prepared by:

Approved by Division/Department

Approved by Educational Policy Curriculum Committee

EPCC-NC-9/87
NEW COURSE APPROVAL FORM

Department ___ MANAGEMENT ___ Abbreviation ___ MRKT ___

Catalog Number ___ 325 ___ Title ___ MARKETING RESEARCH ___

Hrs. Lec/Week ___ 4 ___ Hrs. Lab or Studio/Week ___ 0 ___

Credit Hours ___ 4 ___ Lab Fee ___ 0 ___ Instructor(s) ___ DAN MOORE ___ *

Prerequisite(s) ___ MRKT 310 and MATH 150 ___

HEGIS Code ___ Program Code ___

Subsidy Level Code ___ Projected Enrollment ___ 25 ___

Effective Date ___ FALL 1992 ___

(Quarters to be taught for experimental course)

Proposed Text(s) ___ R.F. DYER, AN ANALYTIC APPROACH TO MARKETING DECISIONS, ___
___ PRENTICE HALL, 1989 ___

Course Description (copy for course listing)

TECHNIQUES INVOLVED IN THE COLLECTION, TABULATION, AND ANALYSIS OF MARKETING INFORMATION. INCLUDED WILL BE STATISTICAL PROCEDURES AND THEIR MARKETING APPLICATION, BRAND POSITIONING AND MARKET SEGMENTATION USING MARKETING RESEARCH TECHNIQUES. PREQ. MRKT 310 AND MATH 150.

Rationale for the Course

IMPORTANT AREA IN THE STUDY OF MARKETING MANAGEMENT.

* MINIMUM ADJUNCT QUALIFICATIONS: PHD or MBA w/ RELEVANT EXPERIENCE.
Impact Analysis: Address the following:

1. Impact on other departments -
   NONE

2. Effect on teaching loads and staffing -
   NONE

3. Need for additional resources and facilities -
   NONE

4. Library holdings: __ Strong X Adequate __ Weak __ Nonexistent

Recommendations to the library staff:

Prepared by:

Approved by Division/Department

Approved by Educational Policy Curriculum Committee

EPCC-NC-9/87
Appendix E
NEW COURSE APPROVAL FORM

Department MANAGEMENT Abbreviation REST

Catalog Number 101 Title: REAL ESTATE MATH APPLICATIONS

Hrs. Lec./Week 3 Hrs. Lab or Studio/Week 0

Credit Hours 3 Lab Fee 0 Instructor(s) JERRY RUBY *

Prerequisite(s) NONE

HEGIS Code Program Code

Subsidy Level Code Projected Enrollment 20

Effective Date WINTER QUARTER 1992
(Quarters to be taught for experimental course)


Course Description (copy for course listing)

DESIGNED TO PROVIDE THE MATHEMATICAL SKILLS AND BACKGROUND NECESSARY FOR A REAL ESTATE SALESPERSON, BROKER, APPRAISER, OR PROPERTY MANAGER. INCLUDES COMMISSIONS, POINTS, MORTGAGE INTEREST AND PRINCIPAL, REAL ESTATE TAXES, PRORATING, INVESTMENT ANALYSIS, AND PERCENTAGE LEASES.

Rationale for the Course

STANDARD REAL ESTATE COURSES DO NOT ADEQUATELY COVER MATH APPLICATIONS. STUDENTS ARE ASKING FOR THIS COURSE.

* MINIMUM ADJUNCT QUALIFICATIONS: PHD or MBA w/ RELEVANT EXPERIENCE.

EPCC-NC-9/87
Impact Analysis: Address the following:

1. impact on other departments -
   NONE

2. effect on teaching loads and staffing -
   NONE

3. need for additional resources and facilities -
   NONE

4. Library holdings: ___ Strong __ Adequate ___ Weak ___ Nonexistent

Recommendations to the library staff:

Prepared by:

Approved by Division/Department

Approved by Educational Policy Curriculum Committee
NEW COURSE APPROVAL FORM

Department __ MANAGEMENT __________ Abbreviation __ MGNT __________

Catalog Number __ 410 __________ Title __ BUSINESS SIMULATION __________

Hrs. Lec/Week __ 4 __________ Hrs. Lab or Studio/Week __ 0 __________

Credit Hours __ 4 __________ Lab Fee __ $15.00 __ Instructor(s) __ DR. DAN MOORE __________ *

Prerequisite(s) __ MGNT 355 __________

HEGIS Code __________ Program Code __________

Subsidy Level Code __________ Projected Enrollment __ 20 __________

Effective Date __ SPRING 1992 __________ (Quarters to be taught for experimental course)

Proposed Text(s) __ JONES, SIMQ, A BUSINESS SIMULATION GAME, KENDALL-HUNT, 1990 __________

Course Description (copy for course listing)

THIS COURSE EXPLORES THE ANALYSIS OF BUSINESS PROBLEMS USING
COMPUTER SIMULATIONS. OUTCOMES RESULTING FROM VARIOUS INPUTS
ARE PROJECTED AND INTERPRETED TO AID IN DECISION MAKING.

Rationale for the Course

CANDIDATES FOR THE BUSINESS ADMINISTRATION DEGREE ARE REQUIRED
TO HAVE SEVERAL UPPER DIVISION ELECTIVES. THIS COURSE WILL FIT
INTO THAT REQUIREMENT.

* MINIMUM ADJUNCT QUALIFICATIONS: PHD or MBA w/ RELEVANT EXPERIENCE.

EPCC-NC-9/87
Impact Analysis: Address the following:

1. impact on other departments - 
   NONE

2. effect on teaching loads and staffing - 
   NONE

3. need for additional resources and facilities - 
   NONE

4. Library holdings: ___ Strong  X  Adequate  ___ Weak  ___ Nonexistent

Recommendations to the library staff:

Prepared by:

Approved by Division/Department

Approved by Educational Policy Curriculum Committee

EPCC-NC-9/87